



South Washington County Schools

Keith Jacobus, Ph.D., Superintendent

District Service Center

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ADMINISTRATIVE REPORT

TO: Members of the School Board
Keith Jacobus, Ph.D., Superintendent of Schools

FROM: Robert Berkowitz, Director of Technology

DATE: February 12, 2020

TOPIC/PURPOSE OF REPORT: Approval of Data Switch RFP bids selection

RECOMMENDED BOARD ACTION: Approval

DATE FOR BOARD ACTION: February 20, 2020

REPORT

For the 2020-2021 school year, 1 RFP was issued pertaining to district technology infrastructure. All of the items in this RFP are components to the 10-year plan from the successful November 2013 District Technology Infrastructure Referendum.

1. Datacenter Network Data Switches including the following

- East Ridge High School building core and closet switch
- Woodbury High School building core and closet switch

The RFP process was conducted in accordance with E-RATE (E-RATE 2.0) taking effect July 1, 2015. The FCC Goal for E-RATE 2.0 for school districts is to ensure affordable access to high-speed broadband sufficient to support digital learning in schools. E-RATE 2.0 reimbursements are targeted for network connection upgrades within each school which aligned with our current Infrastructure Plan.

A total of 1 sealed bid was submitted for the “Data Switches, Implementation, and Support Services” request for proposal. This project will be funded from the approved \$1.5M annual 2013 Technology Infrastructure levy.

The bid submitted by CIT Inc. matched all hardware and service requirements outlines within the RFP. The recommendation is to award the “Data Switches, Implementation, and Support Services” contract for a final design cost of \$560,766.16 to C.I.T, Woodbury, MN.

2020 RFP Timeline

Description	Date
RFP issued	January 7, 2020
Questions due from vendors	January 17, 2020 by 2:00pm local time
Responses provided to vendors	January 22, 2020 by end of day
RFP response due	February 7, 2020 - 2:00pm local time
Contract award (estimated)	February 21, 2020
System installed and in operation deadline	To be determined

2020 Infrastructure projects bid log

Company	Delivered	Via	Bid	Bid Bond	Complete	Notes
CIT	2/7/20 8:00 AM	Drop off	Data Switch	Included	Yes	

Bid ranking evaluation

Bid	Hardware	Hardware Cost	Total RFP	Transition Costs	Project Cost	Manage Multiple Environment; Supportability; Cost to Transition; Compatibility	System Feature Capabilities	Vendor Exp.; Customer Reference	TOTAL WEIGHTED CRITERIA (1-10)
					40%	30%	20%	10%	
CIT	HPe / Aruba	\$541,918.50	\$ 560,766.18	\$ -	10	10	10	10	10
									0
									0
									0
									0